

ALESSANDRO ROSSETTI

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PROFILE

I am the Head of Cyber Intelligence Operations Center Of TS-WAY, an Italian company. Before being employed by this company, I was the Intelligence Team Leader of an Italian Stock-market Company. Before that, I served 17 years in the Guardia di Finanza Corps as Senior Agent, spending 12 years in the General Headquarters' Intelligence and International Relations Department.

Since 2006 I have been studying methods and standards for collecting and analysing data from open and commercial sources of information to support Criminal investigation and Senior Management's meetings and briefings.

Over the last few years, I have been involved in international criminal investigations involving several foreign Police Forces on Dark Net (Dark market and Hidden Services) and Instant messaging (terrorist and criminal profiles and groups in Telegram).

I have been developing a network of relationships and trust with many international Law Enforcer Officers and OSInt Experts since my service in Guardia di Finanza Corps' International Relations Office. Since 2011 I'm a speaker and trainer in international conferences and events.

WORK EXPERIENCE

HEAD OF CYBER INTELLIGENCE OPERATIONS CENTER | TS-WAY SRL | 05/2021 – CURRENT

I functionally report to the Cyber Threat Intelligence & Response Directorate and am responsible for managing and coordinating operational activities delivered by TS-WAY's internal CIOC units. I am responsible for:

- Updating, research, development and improvement of the internal processes of the operational units,
- Intelligence Analysis technologies and methodologies and collection capabilities (information sources).
- Monitoring the performance and quality of services provided by the various operational units of the CIOC: whether they are “run”, “custom” or “spot”;
- Directing the training and induction of new analysts;
- Organise and manage situational/operational briefings to customers, prospects and/or technical or commercial partners;
- To support TS-WAY's commercial units in meetings on specific issues concerning technical/operational activities of importance;
- To interact (as support) with customer organisations.

INSTRUCTOR | PRIVATE AND LEA TRAINING CENTERS | 07/2012 – CURRENT

1. I am currently a trainer and OSInt Mater Expert for the following Gov Training centres:

- CEPOL [Rome (Italy)- Budapest (Hungary)]
- CIFIGE – (Military) Joint Intelligence and EW Training Centre [Rome (Italy)]
- International Advanced Training Institute for the Prevention and the Fight against Organized Crime [Italian State Police – Caserta (Italy)]
- Italian Guardia di Finanza Corps' Economic and Financial Police School [Rome (Italy)]

2. Most significant Talks and Workshops

- Underground Economy Conference, on behalf of Interpol and Team Cymru:
 - Helsinki (Finland) - January 2020
 - Council of Europe - Strasbourg (France) - September 2018 and September 2019
 - Barcelona (Spain) - September 2017
 - Rabat (Morocco) - March 2017
 - Doha (Qatar) - April 2016
 - Glasgow (United Kingdom) - September 2015
 - Bucharest (Romania) - September 2014
 - Lyon (France) - September 2013
- City Security Conference - Beijing (China) - October 2012

INTELLIGENCE TEAM LEADER | SOFT STRATEGY SPA | 11/2018 – 04/2021

I was responsible for:

- designing and implement corporate intelligence gathering and investigative solutions and procedures
- designing and developing corporate intelligence's training,
- designing and developing Telegram and VK intelligence's gathering system,
- building and managing relationships with institutional and private clients,
- managing and lead small senior experts' teams,
- maintaining relations with the Client' stakeholders,
- cooperation with Law Enforcement and Intelligence Agencies.

SENIOR AGENT | GUARDIA DI FINANZA CORPS | 09/2001 – 11/2018

I began my military service by being posted in the “Didactic Secretariat” of the Guardia di Finanza’s Academy. I oversaw managing the daily planning of 5 academy courses.

I was later assigned for 12 years to the International Relations Office of the Guardia di Finanza Corps’ Headquarters.

My primary duties included:

- Developing alone or as a member of an intelligence analysis team:
 - a. risk analysis of the overseas missions of the GDF Corps High-Rank Officers.
 - b. Intelligence report on legal entities and physical human networks based on closed sources and open sources (public record/social networks/Instant messaging) information.
- Managing and verifying sensible information/confidential information.
- Developing intelligence report on Visiting Commanding officers to the GDF HQ using Open Source Intelligence planning and supporting the Foreign High-Rank officers’ official visits to the GDF HQ and Corps Units.
- Planning and supporting high-level foreign delegation visits.
- Maintaining relations with the Liaison Officers of the Foreign Diplomatic Missions in Rome.

During my service, I have developed strong skills as an OSInt expert that have allowed me to become a lecturer for the training institutes and conferences mentioned above.

MAIN EDUCATION AND TRAINING

ORIENTAL LANGUAGES AND LITERATURE - MASTER’S DEGREE (MSC) (EXPECTED – 03/2022)

Ca’ Foscari University of Venice [Rome (Italy)]

Field(s) of study: Far Eastern Studies Studies

The expected completion of the course of study is February 2022.

OSINT: SEARCHING THE CHINESE INTERNET

I-INTELLIGENCE [06/2021 – 07/2021]

CEPOL TRAINING

- Facilitated illegal immigration
- Trafficking in human beings
- Trafficking and illicit use of firearms and explosives
- Cybercrime
- EU policy cycle for organised and serious international crime
- Trafficking and illicit use of firearms and explosives
- ‘Facilitated illegal immigration: the use of the business model canvas and high-value target method to investigate poly-criminal groups’

CEPOL [01/2021 – 05/2021]

NEGOTIATION IN CRISIS SITUATIONS AND FOR HOSTAGE LIBERATION

JUS et PAX “S. e M. Sera” [03/2021]

SHADOWDRAGON’S INTELLIGENCE GATHERING TOOLS TRAINER COURSE

ShadowDragon, LLC [06/2020 – 07/2020]

LEAD AUDITOR UNI CEI ISO/IEC 27001:2019

CSQA Certificazioni Srl [04/2020]

INTELLIGENCE OPERATOR

CIFIGE - JOINT INTELLIGENCE AND EW TRAINING CENTRE [03/2018]

Address: Rome (Italy)

Intelligence Operator Training course for Italian Military and Police Personnel.

Final Grade: Excellent

CYBER INTRUSION TRAINING

FBI - Rome Office [11/2017]

Address: Rome (Italy)

Training course on post-incident investigations and Digital Forensics.

OSINT TRAINING: DAESH MEDIA WARFARE

CISINT – Centro Italiano di Strategia e Intelligence [11/2015]

Address: Rome (Italy)

Training on online communication techniques of the Islamic State (Daesh).

INTELLIGENCE ANALYSIS: METHODOLOGIES AND TECHNIQUES FOR ANALYSIS AND PREDICTION OF THREATS

Link Campus University [10/2013]

Address: Rome (Italy)

Advanced training course (English/Italian language)

ADVANCED TRAINING COURSE IN COMPUTER CRIMINAL LAW

LUMSA Rome University - Faculty of Law [01/2010 – 06/2010]

Address: Rome (Italy)

Field(s) of study: Law

The course's primary purpose was to train lawyers, the DF consultants, the investigator specialised in computer crime and computer investigation from a theoretical, but above all, practical point of view.

INTENSIVE CHINESE LANGUAGE COURSE

Tamkang University Language Center [09/1999 – 10/2000] - Taipei (Taiwan)

CERTIFICATE

- New IntelTechniques Open Source Intelligence Training (40+ hours) [10/2020 – 12/2020]
- Michael Bazzell's Privacy Course (25 Hours) [05/2019 – 07/2019]
- Michael Bazzell's Internet Search (OSINT) Training (80 hours) [05/2019 – 07/2019]
- Geospatial Intelligence & the Geospatial Revolution
The Pennsylvania State University [03/2015]
E-learning Course - Coursera - (84.4%)
- Critical Thinking in Global Challenges
University of Edinburgh [02/2015]
E-learning Course - Coursera - (91.3%)
- Forensic Accounting and Fraud Examination
West Virginia University [12/2014]
E-learning Course - Coursera - (100% with distinction)
- Networked Life (social Network analysis)
University of Pennsylvania [11/2014]
- E-learning Course - Coursera - (97.8%)
- Introduction to Forensic Science
Nanyang Technological University [07/2014]
Address: Singapore
E-learning Course - Coursera - (84.2%)
- Understanding Terrorism and the Terrorist Threat
University of Maryland, College Park [04/2014]
E-learning Course - Coursera - (100% with distinction)
- Terrorism and Counterterrorism: Comparing Theory and Practice
Universiteit Leiden [10/2013]
E-learning Course - Coursera - (97.1% with distinction)
- Cyber Defence Awareness
NATO Cooperative Cyber Defence – Centre of Excellence [07/2012]
E-learning course

SKILLS AND ABILITIES

Italian

Mother tongue

English

Listening: **C1** Reading: **C2** Writing: **B2**

Spoken Production: **C1**

Spoken Interaction: **C1**

Chinese

Listening: **A2** Reading: **A2** Writing: **A2**

Spoken Production: **A2** Spoken Interaction: **A2**

DRIVING LICENCE

Driving Licence: **A**

Driving Licence: **B**

OTHER SKILLS

CONI lifeguard certification

ASP Baton Instructor

MEMBERSHIPS

- *Advisory Board Member of the OsintItalia association:* OsintItalia is a non-profit cultural association that conducts awareness and training about Osint.
- *Founding Member of the LAB4INT association:* LAB4INT is a non-profit cultural association that conducts awareness and training about criminal investigations, law, criminology, psychology, technology and security, to promote awareness and knowledge among Italian Law Enforcement Agencies.

AWARDS

- 2007-2018: Numerous Moral Recognitions signed by the Superior Hierarchy of the Guardia di Finanza Corps.
- 2018: "Certificate of Appreciation for outstanding contributions in the Field of Drug Law Enforcement" of the US Drug Enforcement Administration.

References available on request.